

Market Size Report Prepackaged Grout, Mortar, and Cement Mixes

Notes 1997 2002 2007 2012 2017 2018 2019 2020 2021 2022 P 2023E 2028F

Section 1 U. S. Market Sales

Sales (mil.)	1	\$742.9										
CAGR												
Real sales (mil.)	2	\$760.4										
CAGR												
Producer price index	3	97.7										
CAGR												

Notes:

E= Estimate based on monthly and quarterly import, export, and producer price index data

F= Forecast

P= Preliminary, shipments are estimated. Import, export, and producer price index data is actual

Footnotes:

1) Sales is shipments minus exports plus imports

2) Sales divided by the producer price index

3) Index base 2007 = 100

Source: U.S. Department of Commerce and Bureau of Labor Statistics

Compiled, Calculated, Estimated, and Forecasted by

Catalina Research, Inc.

561-988-0853

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Section 2 U. S.Source of Supply

Domestic factory shipments (mil.)		\$846.8										
Shipments by Product: (not available for this report)												
Grout												
Mortar												
Cement mixes												
Imports (mil.)	1	\$25.5										
Percent U.S. sales		3.4%										
Imports for top five countries of origin (mil.):												
Canada		\$15.9										
Germany		2.0										
Austria		1.0										
Mexico		0.8										
Turkey		0.0										
Share of U.S. supply:	2											
United State		97.1%										
Canada		1.8										
Germany		0.2										
Austria		0.1										
Mexico		0.1										
Turkey		0.4										
Others												

Notes:

E= Estimate based on monthly and quarterly import, export, and producer price index data
P= Preliminary, shipments are estimated. Import, export, and producer price index data is actual

Footnotes:

- 1) Imports is landed value (product cost, freight, insurance, and tariff charges)
- 2) U.S. supply is shipments plus imports

Source: U.S. Department of Commerce and Bureau of Labor Statistics

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**Section 3
U. S.End-Use Markets and Exports**

	Notes	1997	2002	2007	2012	2017	2018	2019	2020	2021	2022 P	2023E
Purchases by end-use market (mil.)												
Total builder		\$117										
New site-built housing		117										
Manufactured housing		NA										
Total residential		\$174										
Residential contractor		144										
Consumer expenditures DIY/BIY		30										
Total commercial		\$452										
Nonresidential new/additions/alterations		428										
Nonresidential maintenance and repair/property manager		8										
Government		16										
Main street commercial DIY/BIY	1	NA										
Business inputs	2	NA										
Total purchases		\$743										
Percent total end-use market purchases												
Total builder		15.7%										
New site-built housing		15.7										
Manufactured housing		NA										
Total residential		23.4%										
Residential contractor		19.4										
Consumer expenditures DIY/BIY		4.0										
Total commercial		60.8%										
Nonresidential new/additions/alterations		57.6										
Nonresidential maintenance and repair/property manager		1.1										
Government		2.2										
Main street commercial DIY/BIY	1	NA										
Business inputs	2	NA										
Export shipments (mil.)		\$129.4										
Percent domestic factory shipments		15.2%										
Top five countries of destination (mil.):												
Canada		\$47.5										
Mexico		22.7										
United Kingdom		5.9										
Netherlands		3.7										
Brazil		3.0										

Notes:

DIY/BIY= do-it-yourself and buy-it-yourself

E= Estimate based on data in the Factors tab

P= Preliminary

Footnotes:

1) Purchases by retailers, professional offices, service establishments, etc.

2) Includes parts sold separately and equipment installed in another product, such as recreational vehicles

Source: U.S. Department of Commerce and Bureau of Labor Statistics

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Notes	1997	2002	2007	2012	2017	2018	2019	2020	2021	2022 P	2023E
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U.S. Building Construction Spending (bil.)

1

2

3,591.8

2

96

Remodeled and additions	4,904
Bathrooms, total	10,489
New, total	4,005
Single-family homes	3,262
Multi-family housing units	551
Manufactured homes	192
Remodeled and additions	6,484

Other Factors Driving Residential Demand

Residential improvement construction spending (bil.)	\$134.7
Building material retail sales (bil.)	283.8
Mortgage rates (30-year fixed)	6.34%
Real personal disposable income (2012 bil. \$)	\$11,500.3

U.S. Non-residential Building Construction Spending by Building Type (bil.)

Lodging	\$28.7
Office	65.3
Commercial	89.7
Healthcare	43.8
Education	96.8
Religious	7.5
Public safety	10.2
Amusements and recreation	21.2
Manufacturing	40.6

Footnotes:

CAGR= Compound annual growth rate

E= Estimate based on monthly and quarterly data

Notes:

1. Includes public residential buildings
2. Ratio of unsold homes to sales

Source: U.S. Department of Commerce and Bureau of Labor Statistics

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